

PDH FORM

IMPORTANT: Each member is responsible for applying for his or her own PDHs after the conference.
 SAME cannot guarantee that all boards will accept all PDH credit; please check with your licensing board for more information.

Electronic Professional
 Development Reporting
 Forms may be found at
www.samesbc.org.

NAME: _____

Wednesday, Nov. 20

Time	Event	Credits	Attended?
1:00 p.m. - 2:00 p.m.	Great Expectations: The SBA-Approved 8(a) Mentor-Protégé JV	1	<input type="checkbox"/>
	Building America, Building Your Business	1	<input type="checkbox"/>
	More than a Matter of Convenience	1	<input type="checkbox"/>
	Fight or Flight: Pre/Post Award Protests	1	<input type="checkbox"/>
	Debarment Survival 101: Service Contract Act and Davis-Bacon Act	1	<input type="checkbox"/>
2:30 p.m. - 3:30 p.m.	It Takes Courage to Stay Small	1	<input type="checkbox"/>
	Top 10 Decisions Facing Small Business CEOs	1	<input type="checkbox"/>
	Prepare Proposals like a Professional	1	<input type="checkbox"/>
	Cybersecurity Maturity Model Certification: The Future	1	<input type="checkbox"/>
	Hot Topics from Small Business Leaders	1	<input type="checkbox"/>
4:00 p.m. - 5:00 p.m.	Positioning to Win Disaster-Related Response Contracts	1	<input type="checkbox"/>
	Accounting System Compliance for Non-Accountants	1	<input type="checkbox"/>
	What is Business Development's Secret Sauce?	1	<input type="checkbox"/>
	Limitations on Subcontracting: "Easy As Pi"	1	<input type="checkbox"/>
	Maximizing SBA's Resources to Kick-Start Your Small Business	1	<input type="checkbox"/>
Total for Wednesday			

Thursday, Nov. 21

Time	Event	Credits	Attended?
10:30 a.m. - 11:30 a.m.	The Secret to Maximizing Military Leadership Value	1	<input type="checkbox"/>
	CPARS from Beginning to End	1	<input type="checkbox"/>
	Finding Competitive Intelligence on Your Opportunities	1	<input type="checkbox"/>
	Top Legal Questions from Government Contractors	1	<input type="checkbox"/>
	Small Business Lessons Learned: U.S. Government OCONUS Work	1	<input type="checkbox"/>

Thursday, Nov. 21 (continued)

Time	Event	Credits	Attended?
2:00 p.m. - 3:00 p.m.	Getting Staff to Invest in Your Business	1	<input type="checkbox"/>
	Business Resiliency through Disaster Preparation & Contracting	1	<input type="checkbox"/>
	Positioning for Success: Marketing Beyond Proposals	1	<input type="checkbox"/>
	Beware New Government Contracting Compliance Issues	1	<input type="checkbox"/>
	U.S. Commercial Service: Your Overseas Business Tool	1	<input type="checkbox"/>
3:30p.m. - 4:30 p.m.	Leverage the Cloud and Mobility to Grow	1	<input type="checkbox"/>
	Does Having a Joint Venture Guarantee Success?	1	<input type="checkbox"/>
	How to Develop Seller-Doers ...or Become One!	1	<input type="checkbox"/>
	Success Through Compliance: Your SB Subcontracting Program	1	<input type="checkbox"/>
	Navigating DOS/DOD Overseas Small Business Opportunities	1	<input type="checkbox"/>
Total for Thursday			

Friday, Nov. 22

Time	Event	Credits	Attended?
9:00 a.m. - 10:00 a.m.	Federal Spending Trends: Going Beyond Opportunities	1	<input type="checkbox"/>
	Starting a Business? Be Distinct and Differentiate	1	<input type="checkbox"/>
	Myth Busters: Mysteries of Government Proposals	1	<input type="checkbox"/>
	Maximizing SBA's Resources to Kick-Start Your Small Business	1	<input type="checkbox"/>
	Small Business Contracting: Who Moved My Contract?	1	<input type="checkbox"/>
10:30 a.m. - 11:30 a.m.	Swimming in the Deep End	1	<input type="checkbox"/>
	Small Business Success on Large IDIQ Contracts!	1	<input type="checkbox"/>
	Unleashed Potential: Fearless & Flourishing 8a Graduates	1	<input type="checkbox"/>
	"All Small" JVs Proliferation and Unintended Consequences	1	<input type="checkbox"/>
Total for Friday			
Total for 2019 SBC			



Panel content and PDH credit has been verified by:

Joseph Schroedel

Brig. Gen. Joseph Schroedel, P.E., F.SAME, USA (Ret.)
 SAME Executive Director

Attendee's Signature and Date